

## ISSUE OF COMMERCIAL PAPER (CP) - LETTER OF OFFER

PART I

JUNE 28 ,2024 PROPOSED DATE OF ISSUE ICRA A1+ CRISIL A1+ CREDIT RATING FOR CP MAY 28, 2024 JUNE 21, 2024 DATE OF RATING 90 (DAYS) VALIDITY FOR ISSUANCE 60 DAY(S) THROUGHOUT THE LIF THROUGHOUT THE LIFE OF INSTRUMENT

• VALIDITY PERIOD FOR RATING ₹ 6,000 CRORE ₹ 6,000 CRORE FOR AMOUNT NONE NONE • CONDITIONS (IF ANY)

PROCEEDS OF CP WILL BE UTILIZED FOR WORKING CAPITAL • EXACT PURPOSE OF ISSUE OF CP (Specific details of end use of

NONE CREDIT SUPPORT (IF ANY) NA DESCRIPTION OF INSTRUMENT NA AMOUNT NA ISSUED BY NA IN FAVOUR OF

NOT APPLICABLE • NET WORTH OF THE GUARANTOR COMPANY

NAMES OF COMPANIES TO WHICH GUARANTOR HAS ISSUED NA SIMILAR GUARANTEE

EXTENT OF THE GUARANTEE OFFERED BY THE GUARANTOR NA COMPANY CONDITIONS UNDER WHICH THE GUARANTEE WILL BE NA

INVOKED

• Details of Current Tranche:				-	
ISIN	AMOUNT	MATURITY DATE	CURRENT CREDIT RATING	VALIDITY PERIOD OF RATING	CRA
INE957N14IPO	₹ 50,00,00,000	18-10-2024	A1+ FROM CRISIL	Throughout the life	CRISIL AND ICRA

<sup>\*</sup>Issuers liability under the CP will continue beyond due date, in case the CP is not redeemed on due date

NAME AND ADDRESS OF THE TRUSTEE LISTING

Proposed to be listed (Proposed to be listed / Listed)

YES BANK House | 3rd Floor, North wing | Off Western Express Highway • ISSUING AND PAYING AGENT : (NAME AND ADDRESS)

Santacruz East | Mumbai - 400 055

FIMMDA CONVENTIONS MARKET CONVENTIONS WITHIN THE OVERALL BORROWING LIMIT OF THE COMPANY

CP BORROWING LIMIT (PRESENTLY UPTO ₹55,000 CRORE)

RESOLUTION DATED MAY 03, 2024 SUPPORTING BOARD RESOLUTION FOR CP BORROWING

₹ 3,820 CRORE TOTAL CP OUTSTANDING (AS ON DEAL DATE)

REFER ANNEXURE - I DETAILS OF CPs ISSUED DURING THE LAST 15 MONTHS

DETAILS OF OTHER DEBT INSTRUMENTS OUTSTANDING AS ON 31 REFER ANNEXURE - II MAY'24

BANK FUND BASED FACILITIES FROM BANKS/FINANCIAL INSTITUTIONS, IF: REFER ANNEXURE - III

ANY AS ON 31 MAY'24

HERO FINCORP LIMITED, 9 BASANT, VASANT VIHAR, NEW DELHI -NAME AND ADDRESS OF ISSUER

NON BANKING FINANCE COMPANY (NBFC) LINE OF BUSINESS

MR. ABHIMANYU MUNJAL - MD & CEO CHIEF EXECUTIVE (MANAGING DIRECTOR / PRESIDENT/ CEO / CFO/ TOP

MOST EXECUTIVE) GROUP AFFILIATION (IF ANY) NA

For Hero FinCorp Limited

Authorised Signatory Authorised Signatory

Hero FinCorp Limited

CIN: U74899DL1991PLC046774

Registered Office: 34, Community Centre, Basant Lok, Vasant Vihar, New Delhi, 110057 - INDIA Corporate Office: 9, Community Centre, Basant Lok, Vasant Vihar, New Delhi, 110057 - INDIA

Telephone: +91-11-49487150; Website: www.HeroFinCorp.com



FINANCIAL SUMMARY	CURRENT YEAR	PREVIOUS YEARS			
AMOUNT IN ₹ CRORE	31-03-2024 (IND-AS)	31-03-2023 (IND-AS)	31-03-2022 (IND-AS)	31-03-2021 (IND-AS)	
• EQUITY	127.31	127.31	127.31	127.31	
NET WORTH	5775.55	5288.62	4837.95	5041.54	
INVESTMENT IN SUBSIDIARIES/AFFILIATES	800.00	800.00	500.00	500.00	
<ul> <li>TOTAL DEBT OUTSTANDING*</li> </ul>	41699.39	33383.67	26065.22	21816.43	
- SHORT TERM (< 1 YEAR)**	18273.13	13179.17	12501.15	9348.62	
- OTHER DEBT	23426.26	20204.50	13564.07	12467.81	
GROSS INCOME	7804.69	6032.93	4490.58	4091.64	
OPERATING PROFIT (PBITD)	3772.39	2705.75	1280.42	1671.23	
GROSS PROFIT (PBTD)	977.07	741.75	-228.47	120.74	
NET PROFIT (POST TAX)	601.92	457.18	-194.96	70.73	
Total Comprehensive Income					

<sup>\*\*</sup> Includes current maturities of long-term borrowings

Note: Financials of FY23, FY22 and FY21 are regrouped and re-classified.

AUDIT QUALIFICATIONS, IF ANY MATERIAL LITIGATION, IF ANY REGULATORY STRICTURES, IF ANY DETAILS OF DEFAULT OF CPs, INCLUDING TECHNICAL DELAY IN REDEMPTION DURING PAST FIVE YEARS

DETAILS OF DEFAULT AND DELAY IN REDEMPTION OF ANY OTHER

BORROWINGS DURING LAST FIVE YEARS

LONG TERM RATING

UNACCEPTED CREDIT RATINGS, IF ANY, ASSIGNED TO THE ISSUER ANY MATERIAL EVENT/ DEVELOPMENT HAVING IMPLICATIONS FOR THE : FINANCIALS/ CREDIT QUALITY RESULTING IN MATERIAL LIABILITIES, CORPORATE RESTRUCTURING EVENT WHICH MAY AFFECT THE ISSUE OR THE INVESTOR'S DECISION TO INVEST IN THE CP/NCD, IF ANY:

DETAILS OF DEBENTURE TRUSTEE FOR CP

SHAREHOLDING OF THE ISSUER'S PROMOTERS

NIL

NONE

NONE

CRISIL AA+/STABLE AND ICRA AA+/STABLE

NA

NAME OF SHAREHOLDER	NO. OF EQUITY SHARES HELD	% OF HOLDING		
Hero MotoCorp Limited	5,24,31,893	41.19		
Bahadur Chand Investments Private Limited	2,58,96,764	20.34		
Hero Investcorp Private Limited	34,33,008	2.7		
Munjal Acme Packaging Systems Private Limited	19,21,968	1.51		
Trust	18,24,693	1.43		
Brijmohan Lal Om Prakash- Partnership Firm	1,21,21,886	9.52		
Individuals	36,26,220	2.85		

DETAILS OF THE SHARES PLEDGED BY THE PROMOTERS

For Hero FinCorp Limited

Authorised Signatory Authorised Signatory

Hero FinCorp Limited

CIN: U74899DL1991PLC046774

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<sup>\*</sup>Includes Compulsorily convertible preference shares (CCPS)



DETAILS OF STATUTORY AUDITOR :

DETAILS OF THE CHANGE IN STATUTORY AUDITORS IN LAST THREE FINANCIAL YEARS:

NAME AND ADDRESS	DATE OF APPOINTMENT/ RESIGNATION	REMARKS  RBI Circular no. 2021-22/25 datec 27th April 2021 for the appointment of SCAs/ Sas		
B R Maheswari & Co. LLP (Firm Registration No: 001035N/ N500050) M-118, Connaught Circus, New Delhi – 110001	Appointment w.e.f. 16th September, 2022			
Price Waterhouse LLP (Firm Registration No: 301112E/E300264) Nesco IT Building III, 8th Floor, Nesco IT Park, Nesco Complex Gate No. 3, Western Express Highway, Goregaon East, Mumbai – 400063	Appointment w.e.f. 16th September, 2022	RBI Circular no. 2021-22/25 dated 27th April 2021 for the appointment of SCAs/ Sas		
B R Maheswari & Co. LLP Firm Registration No: 001035N/ N500050) M-118, Connaught Circus, New Delhi – 110001	Date of Appointment w.e.f 16th September, 2022	RBI Circular no. 2021-22/25 dated 27th April 2021 for the appointment of SCAs/ Sas		
Price Waterhouse LLP (Firm Registration No: 301112E/E300264) Nesco IT Building III, 8th Floor, Nesco IT Park, Nesco Complex Gate No. 3 Western Express Highway, Goregaon East, Mumbai – 400063	Date of Appointment w.e.f 16th September, 2022	RBI Circular no. 2021-22/25 dated 27th April 2021 for the appointment of SCAs/ Sas		
B S R & Co. LLP (Firm Registration No. 101248W/W100022) DLF Building No. 10, 12th Floor, Tower C, DLF Cyber City, Phase — II Gurugram 122002, Haryana	Date of Appointment w.e.f. 21st September, 2018	RBI Circular no. 2021-22/25 dated 27th April 2021 for the appointment of SCAs/ Sas		

AN ISSUER WHICH IS EITHER AN NBFC OR AN HFC SHALL DISCLOSE THE RESIDUAL MATURITY PROFILE OF ITS ASSETS AND LIABILITIES IN THE FOLLOWING FORMAT: DATA AS OF 31ST MARCH'24 IS PROVIDED BELOW

(AMOUNT IN CRORE)

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CATEGORY	UP TO 30/31 Days	>1M - 2M	>2M - 3M	>3M - 6M	>6M - 1Y	> 1Y - 3Y	>3Y - 5Y	>5Yrs	Total
DEPOSIT	-	-	-	-	-	-	-	-	
ADVANCES	1,756.17	2,176.53	2,256.36	5,023.88	7,980.94	16,333.21	4,716.52	4,328.91	44,572.52
INVESTMENTS	1,625.22	-	-	-	-	-	-	807.66	2,432.89
BORROWINGS	763.1	1,690.55	1,631.85	3,078.08	10,013.64	10,154.02	3,893.97	505	31,730.23
FOREIGN CURRENCY ASSETS (FCA)	-	-	-	-	-	-	-		
FOREIGN CURRENCY LIABILITIES (FCL)	-		-	25.59	-	4,759.73	-		4,785.32

AUTHORISED SIGNATORY OF THE ISSUER

For Hero FinCorp Limited

Authorised Signatory Authorised Signatory :

FOR HERO FINCORP LIMITED

**AUTHORISED SIGNATORIES** 

ORIGINAL / AUTHENTICATED COPY OF ANY DOCUMENT RELATED TO ABOVE INFORMATION WILL BE MADE AVAILABLE TO THE INVESTORS ON REQUEST

We hereby confirm that CP shall be listed on the Stock Exchange(s) in terms of para 4 of the SEBI Circular SEBI/HO/IMD/DF2/CIR/ P/2019/104 dt. 01-10-2019 & SEBI Circular SEBI/HO/DDHS/CIR/P/2019/115 dt. 22-10-2019 and the listing will be subject to regulatory ability to do so.

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