

| | | Letter o | f Offer | | *************************************** | | | |
|---|--------------------------|----------------------------|---|--|--|--|--|--|
| Part I | | | | | | | | |
| Proposed Date of Is | SUE | | 19th March 2019 | | | | | |
| Credit Rating For CF | | | CRA-1: CRA-2: Not Applicable | | | | | |
| Date of Rat | ng | | March 7, 2019 | | | | | |
| Validity for | issuance | | 2 months | | | | | |
| Validity per | iod for rating | | One year from the date of rating | | | | | |
| For Amount | <u> </u> | | INR 100 Crores | | | | | |
| Conditions | (If Any) | | Nil | | and the second s | | | |
| Exact purpose Of is | sue of CP | - | Working Capital requirements | | | | | |
| Credit Support (If A | ny) | | Nil | | | | | |
| Description of Instr | ument | | COMMERCIAL PAPER | | | | | |
| Amount | | | INR 80,00,00,000.00 | | | | | |
| Issued By | | | TATA INTERNATIONAL LIMITED Trent House, G-Block, Plot C-60, Bandra-Kurla Complex, Bandra (E), Mumbai – 400051 | | | | | |
| In Favour of | | | Holder of CP | | | | | |
| Net Worth of the G | uarantor Comi | nany · | Not Applicable | | | | | |
| Names of Companie Issued Similar Guar Extent of The Guara Company: | es To Which Go antee: | uarantor Has | Not Applicable Not Applicable | | | | | |
| Conditions Under Which The Guarantee Will Be | | | | | | | | |
| Invoked | | | Not Applicable | | | | | |
| Details of Current T | | | | | | | | |
| ISIN | Amount | Maturity Date | Current Credit Rating | Validity period of rating | CRA | | | |
| INE751F14202 | INR 80 Crores | 17 th June 2019 | CARE A1 | One Year from the date of rating | CARE Ratings Limited | | | |
| Issuing and Paying Agent | | | ICICI BANK LIMITED, INDORE MEGA BRANCH , CHHOTI KHAJRANI, MALAV PARISAR, INDORE, 452008 | | | | | |
| Market Conventions | | | FIMMDA conventions | | | | | |

TATA INTERNATIONAL LIMITED



| CP Borrowing Limit | | | | INR 300 Crs | | | | | | | |
|---|------------------------|---|--|--|-----------------------------|--|----------------------|--|---------------------------------------|-----------------|-------------|
| Supporting Board Resolution Total CP outstanding as on date | | | | 04 th August 2017 INR 80 Crs | | | | | | | |
| | | | | | | | | | | Details of CF | s issued du |
| ISIN | ISSUE DATE | AMOUN T | MATURI TY DATE | AMT. O/S | IPA | | CRA | | Rating | Rated Amount | |
| INE751F14053 | 14-Jul-17 | INR 25 Crs | 12-Oct-17 | Nil | ICICI Bar | nk Ltd. | ICRA Limited | | A1 | INR 100 Crs | |
| INE751F14061 | 16-Aug-17 | INR 15 Crs | 14-Nov-17 | | ICICI Bar | | CARE Ratings | Ltd | CARE A1 | INR 250 Crs | |
| INE751F14079 | 05-Sep-17 | INR 35 Crs | 04-Dec-17 | Nil | ICICI Bar | nk Ltd. | CARE Ratings | Ltd | CARE A1 | INR 250 Crs | |
| INE751F14087 | 12-Oct-17 | INR 25 Crs | 28-Dec-17 | Nil | ICICI Bar | nk Ltd. | CARE Ratings | Ltd | CARE A1 | INR 250 Crs | |
| INE751F14095 | 18-Oct-17 | INR 50 Crs. | 29-Dec-17 | Nil | ICICI Bar | nk Ltd. | CARE Ratings | Ltd | CARE A1+ (SO) | INR 50 Crs | |
| INE751F14103 | 1-Dec-17 | INR 35 Crs. | 28-Feb-18 | Nil | ICICI Bai | nk Ltd. | CARE Ratings | Ltd | CARE A1 | INR 250 Crs | |
| INE751F14111 | 26-Dec-17 | INR 100 Crs | 26-Mar-18 | 3 Nil | ICICI Bar | nk Ltd. | CARE Ratings | | CARE A1 | INR 300 Crs | |
| INE751F14137 | 23-Mar-18 | INR 50 Crs | 04-Jun-18 | Nil | ICICI Bar | | CARE Ratings | | CARE A1 | INR 300 Crs | |
| INE751F14129 | 23-Mar-18 | INR 50 Crs | 21-Jun-18 | Nil | ICICI Bai | CATALON CALLON THROUGH CONTROL | CARE Ratings | | CARE A1 | INR 300 Crs | |
| INE751F14145 | 28-Mar-18 | INR 40 Crs | 26-Jun-18 | | ICICI Bar | | CARE Ratings | ************ | CARE A1 | INR 300 Crs | |
| INE751F14152 | 19-Jun-18 | INR 100 Crs | 17-Sept-18 | | ICICI Bai | | CARE Ratings | | CARE A1 | INR 300 Crs | |
| INE751F14160 | 27-Jun-18 24 Sep 18 | INR 10 Crs | 24-Aug-18 | | ICICI Bai | | CARF Rating | | CARE A1 | INR 300 Crs | |
| INE751F14178 INE751F14186 | 17-Oct-18 | INR 50 Crs | 14-Dec-18 21-Dec-18 | | ICICI Bai | | CARE Ratings | Allenda Indiana de la Constitución de la Constituci | CARE A1 | INR 300 Crs | |
| INE751F14194 | 17-Dec-18 | INR 50 Crs | 18-Mar-19 | | | | CARE Rating | | CARE A1 | INR 300 Crs | |
| INE751F14194 | 24-Dec-18 | INR 30 Crs | 18-Mar-19 | | | *************************************** | CARE Rating | | CARE A1 | INR 300 Crs | |
| Details Of Ot | | | utstanding | | | 100 | uda Data | | | > /c | |
| ISIN Issue Date | | | Amount | | Maturity Date Crs Perpetual | | Amount O/S | | · · · · · · · · · · · · · · · · · · · | | |
| | 2/02/2017 | 2/2017 INR 1200 C | | | | | INR 1200 Crs | | | | |
| Pank fund ha | and facilities | · from boule | /Financia | l :+:44: | - :f | 21 | -+ B4 | <u></u> | | | |
| Bank fund ba | | | | | O/S Amou | | st iviaren 201 | .8) | | | |
| Name of the | bank | Nature | Nature of Facility | | (INR Crs) | | Asset Classification | | | | |
| State Bank of | India | Workin | Working Capital | | 76.39 | | Standard | | | | |
| ICICI Bank Limited | | | Working Capital | | 96.52 | | Standard | | | | |
| Standard Chartered Bank | | | Working Capital | | 0.20 | | Standard | | | | |
| HSBC Limited | | | Working Capital | | 22.28 | | Standard | | | | |
| ANZ Banking Group | | CONTRACTOR OF THE PROPERTY OF | Working Capital | | 20.13 | | | Standard | | | |
| | | | Working Capital | | | | | | Standard | | |
| FirstRand Bank | | | Working Capital | | | | | *************************************** | Standard | | |
| JP Morgan | | | Working Capital | | | | | | Standard | | |
| BNP Paribas | | | Working Capital | | | | | *************************************** | Standard | | |
| | | | | | | | 245.46 | | | | |
| | | | | | TATA INI | CONIA | TIONAL LINA | IITEN | | Ф. | |
| Name And Address of Issuer | | | TATA INTERNATIONAL LIMITED Trent House, G-Block, Plot C-60, Bandra-Kurla | | | | | | | | |
| Name And A | souress of i | ssuer | | | 1 | - | • | | • | uria | |
| | | | | | Complex | , Band | ra (E), Mun | ıbai - | - 400051 | | |

TATA INTERNATIONAL LIMITED



| Line of Business | LEATHER MANUFACTURING/ TRADING OF STEEL | | | | | | |
|---|--|--------------------------------|--------------------------------|---------------------------------------|--|--|--|
| Chief Executive (Managing Director / President/ CEO / CFO/ Top Most Executive) | Mr. NOEL NAVAL TATA | | | | | | |
| Group Affiliation (If Any) | Tata Group (SUBSIDARY OF TATA SONS) | | | | | | |
| Financial Summary | F.Y. 2017-18 (INR Lakhs) | F.Y. 2016-17 (INR Lakhs) | F.Y. 2015-16 (INR Lakhs) | F.Y. 2014-15 (INR Lakhs) | | | |
| Equity | 4,010.00 | 4,010.00 | 4,010.00 | 4,010.00 | | | |
| Net worth | 78,852.64 | 76,582.98 | 80,817.54 | 49,603.70 | | | |
| Investment In Subsidiaries/Affiliates | 12,253.36 | 11,376.35 | 11,251.35 | 18,685.37 | | | |
| Total Debt Outstanding -Short Term (< 1 Year) | 46,827.14 | 43,029.11 | 41,193.35 | 40,921.23 | | | |
| -Other Debt | • | 839.23 | 1,946.68 | 3,060.44 | | | |
| Gross Income | 293,469.93 | 251,196.59 | 196,359.33 | 164,947.72 | | | |
| Operating Profit (PBITD) | 19,111.40 | 5,656.12 | 29,280.76 | 8,356.22 | | | |
| Gross Profit (PBTD) | 14,998.30 | 447.15 | 24,964.69 | 4,079.76 | | | |
| Net Profit (Post Tax) | 8,371.57 | (3,190.62) | 13,474.88 | 225.00 | | | |
| Audit Qualifications (If Any) | Nil | | | · · · · · · · · · · · · · · · · · · · | | | |
| Material Litigation, If Any | Nil | | | | | | |
| Regulatory Strictures, If Any | Nil | | | | | | |
| Details of Default of CPs, Including Technical Delay in | | | | | | | |
| Redemption During Past | Nil | | | | | | |
| Three Years | | | | | | | |
| Details of Default and Delay in Redemption of Any | and the same of th | | | | | | |
| Other Borrowings | Nil | | | | | | |
| During Last Three Years: | | | | | | | |
| For Tata International Limited | | <u>-</u> | | | | | |
| | The second secon | | | | | | |
| Authorised Signatory | | | | | | | |
| Date: March 12, 2019 | | | | | | | |

Original / Authenticated Copy Of Any Document Related To Above Information Will Be Made Available To The Investors On Request