

**Motilal Oswal Financial Services Limited**

CIN : L67190MH2005PLC153397

Regd. Office: Motilal Oswal Tower,

Rahimtullah Sayani Road, Opp. Parel ST Depot,  
Prabhadevi, Mumbai – 400025.

Board: +91 22 3980 4200 / 7193 4200

Fax: +91 22 3846 2365

## ISSUE OF COMMERCIAL PAPER (CP) LETTER OF OFFER

<b>PART I</b>	
PROPOSED DATE OF ISSUE	: 19-Sep-18
TENOR	: 58 days
DUE DATE*	: 16-Nov-18
ISSUE REFERENCE	: Commercial Paper
ISIN CODE	: INE338I14913
ISSUE SIZE (Maturity Value)	: Rs. 1,000,000,000/- (Rupees One Hundred Crores only)
CREDIT RATING	: A1+
ISSUED BY	: CRISIL & India Rating
• DATE OF RATING	: Sep 04, 2018 & Aug 31, 2018
• VALIDITY	: 60 days & 365 days
• FOR AMOUNT	: Rs 13,000,000,000/- & Rs. 13,000,000,000/- (Rupees One Thousand Three Hundred Crores Only) (Rupees One Thousand Three Hundred Crores Only)
• CONDITIONS (if any)	: NONE (Please refer letter of rating)
CREDIT SUPPORT (if any)	: NONE
• DESCRIPTION OF INSTRUMENT	: COMMERCIAL PAPER
• AMOUNT	: Rs. 1,000,000,000/- (Rupees One Hundred Crores Only)
• ISSUED BY	: Motilal Oswal Financial Services Ltd
• CONDITIONS IF ANY	: NONE
• ISSUING AND PAYING AGENT	: HDFC Bank Ltd HDFC Bank House, 3 <sup>rd</sup> Floor, Senapati Bapat Marg, Lower Parel, Mumbai- 400 001
• MARKET CONVENTIONS	: FIMMDA CONVENTIONS
• SUPPORTING BOARD RESOLUTION	: Dated – April 27 <sup>th</sup> , 2017
TOTAL CP OUTSTANDING (as on date)	: 9,500,000,000/- (Rupees Nine Hundred Fifty Crores only) (Including the current issue)

For Motilal Oswal Financial Services Limited

Authorized Signatory

Motilal Oswal Securities Limited ("MOSL") has been amalgamated with Motilal Oswal Financial Services Limited ("MOFSL") w.e.f. August 21, 2018 pursuant to the order dated July 30, 2018 issued by Hon'ble National Company Law Tribunal, Mumbai Bench. • MOFSL Registration No(s): AMFI: ARN 146822, RDLA Corporate Agent: CA05/9 • MOSL: Member of NSE, BSE, MCX, NCDEX. Registration No(s) IN7000150036 (BSE/NSE/MCX/NCDEX); CDSL: IN DP 16 2016; NSDL: IN DP NSDL 152-2000; Research Analyst: INH000000412. Investment Adviser: INAG0000100. The said registration No(s). of MOSL would be used until receipt of new MOFSL registration No(s) • Email: shareholders@motilaloswal.com

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ISIN	AMOUNT	Maturity date	Credit Rating	Rating Validity	Credit Rating	Rating Validity
INE886I14AE2	2,000,000,000	9-Oct-18	CRISIL A1+	02-Nov-18	India Rating A1+	30-Aug-19
INE886I14AF9	2,500,000,000	15-Oct-18	CRISIL A1+	02-Nov-18	India Rating A1+	30-Aug-19
INE338I14905	2,500,000,000	22-Sep-18	CRISIL A1+	02-Nov-18	India Rating A1+	30-Aug-19
INE338I14913	1,500,000,000	16-Nov-18	CRISIL A1+	02-Nov-18	India Rating A1+	30-Aug-19
INE338I14913	1,000,000,000	16-Nov-18	CRISIL A1+	02-Nov-18	India Rating A1+	30-Aug-19
	<b>9,500,000,000</b>					

\* Issuer's liability under the CP will continue beyond due date, in case the CP is not redeemed on due date, even if the CP is in d-mat.

Details of Other Debt Instruments Outstanding: NIL

Bank fund based facilities from banks/Financial institutions, if any :

Name of the bank	Nature of facility	Limit	Asset classification
HDFC bank Ltd.	Overdraft facility	5,000,000	Standard Asset
Aditya Birla Finance Ltd	On Demand	1,000,000,000	Standard Asset
Bajaj Finance Ltd	On Demand	2,000,000,000	Standard Asset
Bajaj Finance Ltd	On Demand	500,000,000	Standard Asset
HDFC Bank Ltd.	Overdraft facility Against Property	2,500,000,000	Standard Asset
HDFC Bank Ltd.	Overdraft facility Against Mutual Fund	2,000,000,000	Standard Asset
HDFC Bank Ltd.	Overdraft facility Against Debtor	500,000,000	Standard Asset
ICICI Bank Ltd.	Overdraft facility Against Debtor	2,000,000,000	Standard Asset
ICICI Bank Ltd.	Overdraft facility Against Debtor	1,200,000,000	Standard Asset
Kotak Mahindra Bank	Overdraft facility Against Mutual Fund	1,000,000,000	Standard Asset
Kotak Mahindra Bank	Overdraft facility Against Debtors	250,000,000	Standard Asset



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NAME AND ADDRESS OF ISSUER : Motilal Oswal Financial Services Ltd.  
Motilal Oswal Tower, Rahimtullah Sayani  
Road, Prabhadevi, Mumbai -400 025

LINE OF BUSINESS : Stock Broker

Chief Operating Officer : Mr. Motilal Oswal

Material Litigation, If Any : NIL

Regulatory Strictures, If Any : NIL

GROUP AFFILIATION (if any) : NA

End Use of funds : Working Capital

Details of default in last 3 years (if any) : NIL

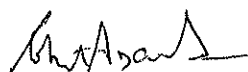
**FINANCIAL SUMMARY**

(Figures In Million.)

Particular	Mar-18	Mar-17	Mar-16
EQUITY	145.08	144.45	142.17
NET WORTH	73,38.35	6,691.75	5,932.70
INVESTMENT IN SUBSIDIARIES/AFFILIATES	1100.67	968.34	61.11
TOTAL DEBT OUTSTANDING	2182.85	3,757.37	3,190.97
o -SHORT TERM (< 1 YEAR) :	2182.85	2,575.86	2,480.62
o -OTHER DEBT :	-	-	-
GROSS INCOME	2233.56	1,423.57	1,108.61
OPERATING PROFIT (PBITD)	1946.45	796.03	813.35
GROSS PROFIT (PBSD)	1624.53	857.12	534.66
NET PROFIT (POST TAX)	1296.86	862.97	465.26

AUDIT QUALIFICATIONS (if any) : NIL

Motilal Oswal Financial Services Limited



Authorised Signatory

DATE: Sep 19, 2018

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INFORMATION WILL BE MADE AVAILABLE TO THE INVESTORS ON REQUEST